



Potential Distributor Questionnaire

Please answer as many of the following questions as possible.

Company Name _____

Company Address _____

Tel Number _____

Fax Number _____

Email Address _____

Website _____

Your Name & Position _____

How many years have you been established _____

Size of staff / How many sales representatives _____

What is your turnover _____

Which markets do you sell to _____

What is your share of each market _____

Which regions / countries do you sell to _____

Which companies (brands) do you represent _____

Which product ranges are covered _____

How do you promote your products _____

What sales training is required _____

Thank you for your time. Please fax or email back your completed Questionnaire to:
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Email: ariedl@kemet.co.uk